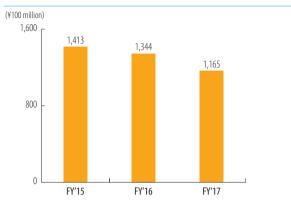
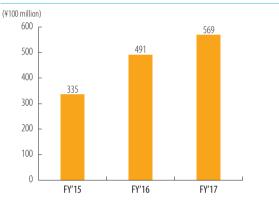
## Income and Expenditures

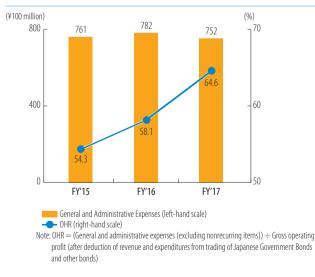
## Gross Operating Profit



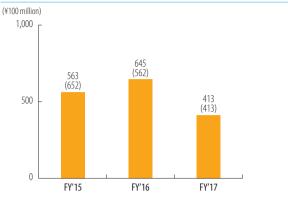
Income (Loss) before Income Taxes and Others



### General and Administrative Expenses and Overhead Ratio (OHR)

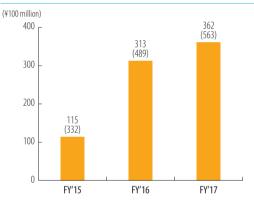


Operating Profit



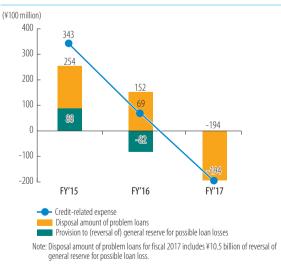
Note: The amount in parentheses is Operating Profit before Deduction of Provision for the General Reserve for Possible Loan Losses.

### Net Income (Loss)



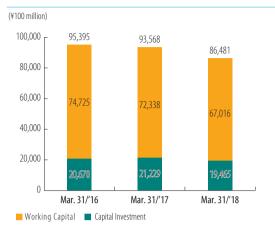
Note: The amount in parentheses is Income before Income Taxes.

## Credit-Related Expense



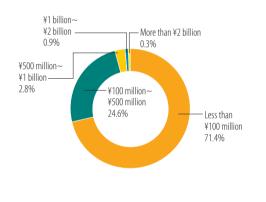
Gross operating profit for the fiscal year ended March 31, 2018 decreased by ¥17.8 billion year on year to ¥116.5 billion due primarily to a decrease in net interest income. Income before income taxes and other increased by ¥7.7 billion year on year to ¥56.9 billion primarily due to the posting of reversal of reserve for possible loan losses.

## Loans



## Balance of Loans Outstanding

## Breakdown of Borrowers by Loan Balance Outstanding (As of March 31, 2018)



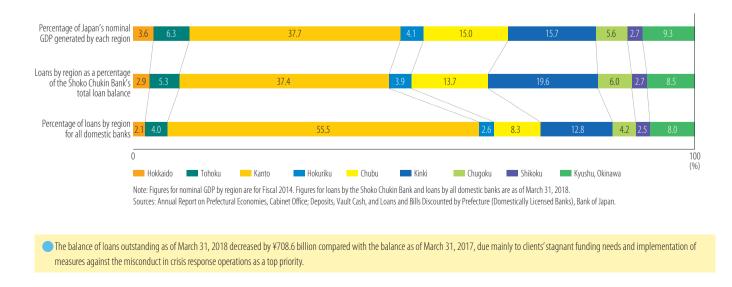
#### Overseas and special international financial trading accounts 0.5% Others 0.2% Local governments 0.0% Manufacturing 33.0% Various services 10.0% Real estate/goods rental Machinery and metal operations 7.5% product manufacturing 17.1% Outstanding Loans Finance/insurance 0.5% ¥8,648.1 billion Agriculture and forestry 0.3% Fisheries 0.1% Wholesaling/retailing 31.3% Mining, quarrying and gravel 0.2% Information and communications, transportation and postal operations 13.3% Utilities 0.3% Construction 2.8%

Outstanding Loans by Sector (As of March 31, 2018)

## Breakdown of Loans by Balance Outstanding

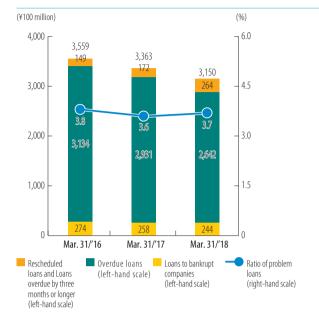


## Comparison of Nominal GDP by Region and the Bank's Breakdown of Loan Balance by Region



## Problem Loans

#### Problem Loans and Ratio of Problem Loans



Note: Based on the results of the Bank's self-assessment of assets, loans to bankrupt companies, overdue loans (loans to virtually bankrupt companies and companies at risk of bankruptcy), loans overdue by three months or longer and rescheduled loans (where interest rates have been lowered or other advantageous loan terms have been provided to support business restructuring) are disclosed. Ratio of problem loans: Risk-managed assets as a proportion of outstanding loans. (¥100 million) 97,382 100,000 95,571 88,018 90.000 93.81 92,195 80.000 5,000 4,000 3.000 2,000 2.639 2,419 2,187 1,000 782 781 0 Mar. 31/'16 Mar. 31/'17 Mar. 31/'18 Normal Loans Loans for Special Loans with Loans to Legally Bankrupt Attention Collection Risk and Substantially Bankrupt companies

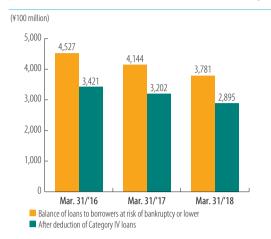
Loans Disclosed under the Financial Reconstruction Act

Note: Based on the results of the Bank's self-assessment of assets, loans to borrowers that are virtually bankrupt or legally bankrupt are presented as "Loans to Legally Bankrupt and Substantially Bankrupt Companies", loans to borrowers with risk of bankruptcy are presented as "Loans with Collection Risk"; and loans overdue by three months or longer and rescheduled loans are presented as "Loans for Special Attention."

						(¥100 million)
	Mar. 31/'16		Mar. 31/'17		Mar. 31/'18	
	Amount	%	Amount	%	Amount	%
Legally Bankrupt	694	0.7%	591	0.6%	573	0.6%
Virtually Bankrupt	1,192	1.2%	1,133	1.2%	1,020	1.2%
Risk of Bankruptcy	2,639	2.7%	2,419	2.5%	2,187	2.5%
Need Special Attention	29,757	30.2%	27,633	28.6%	24,310	27.3%
Borrowers receiving special management	171	0.2%	193	0.2%	292	0.3%
Other need for special attention	29,585	30.0%	27,440	28.4%	24,018	27.0%
Normal	64,203	65.2%	64,734	67.1%	60,812	68.4%
Total	98,488	100.0%	96,513	100.0%	88,904	100.0%

#### Breakdown of Loan Balance by Borrower Category under the Bank's Self-Assessment

Note: Based on the Bank's internal credit rating system, borrowers are classified into five categories. Normal, Need Special Attention, Risk of Bankruptcy, Virtually Bankrupt, and Legally Bankrupt.



### Balance of Loans to Borrowers at Risk of Bankruptcy or Lower

The figures above exclude loans classified as unrecoverable (Loss Classification) based on self-assessment. (These figures are equivalent to the loan balance after the direct write-off of Category IV loans. This is in line with disclosure standards used by private financial institutions.) As of March 31, 2018, the excluded amounts are as follows. Risk-managed Assets Loans to bankrupt borrowers amounted to ¥32.1 billion. Overdue loans amounted to ¥55.7 billion. Loans disclosed under the Financial Reconstruction Act Loans to legally bankrupt and substantially bankrupt borrowers amounted to ¥88.5 billion.

The breakdown of loan balance by borrower category under the Bank's self-assessment includes Category IV loans.

Problem loans cover loans only.

The breakdown of loan balance by borrower category under the Bank's self-assessment and Loans disclosed under the Financial reconstruction Act include loans and assets equivalent to loans, such as private placement bonds guaranteed by the Shoko Chukin Bank (private placement bonds for which the Shoko Chukin Bank guarantees the repayment of the principal and interest payments in full or in part), foreign exchange, acceptances and guarantees, uncollected interest, and suspense payments.

Focusing on loan recipient companies that have been classified under self-assessment as Need Special Attention borrowers, the Shoko Chukin Bank is actively engaged in efforts to improve the management of said loan recipient companies by formulating and following up on management improvement plans.

Looking ahead, the Shoko Chukin Bank will continue to place considerable weight on the aforementioned initiatives. Through these means and by implementing appropriate loan management based on a process of self-assessment, the Bank will secure and maintain a sound credit and financial position.

## Write-Offs and Reserves

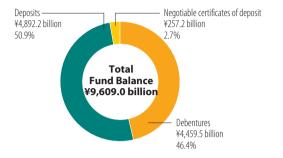
The Bank writes off assets or reserves provisions on the basis of self-assessment results, which are reviewed by independent auditors. It has made sufficient provision for its existing problem loans.

Normal Need Special Attention	Reserve provisions made on the basis of a formula using past actual loan losses			
Risk of Bankruptcy	Reserve provisions made to the necessary level in relation to the amount not covered by collateral			
Virtually Bankrupt Legally Bankrupt	Reserve provisions and write-offs made for the entire amount not covered by collateral			

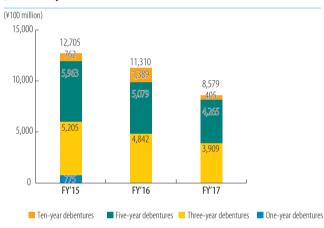
All credit transactions are subject to asset self-assessment under the practical guidelines laid out by the Japanese Institute of Certified Public Accountants. The Shoko Chukin Bank writes off assets and reserves provisions based on the results of these assessments. The Bank uses this approach to ensure asset quality is accurately monitored and problem loans are appropriately written off. The Bank also uses it to manage loans after loan application procedures are completed.

## Fund-Raising

#### Breakdown of Fund-Raising (As of March 31, 2018)



#### Publicly Offered Debentures Issued Each Fiscal Year



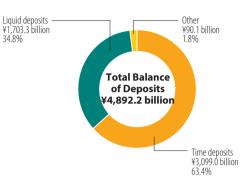
# **Total Capital**

### Trends in Total Capital

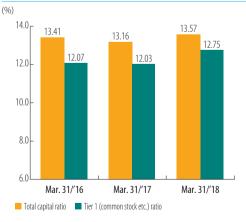
			(¥100 million)
	Mar. 31/'16	Mar. 31/'17	Mar. 31/'18
Total capital	9,805	9,964	10,055
Tier 1 capital (common stock etc.)	8,820	9,110	9,447
Non-government portion of shares held	1,170	1,170	1,170
Government portion of shares held	1,016	1,016	1,016
Crisis response reserves	1,500	1,500	1,500
Special reserves	4,008	4,008	4,008
Retained earnings	1,189	1,457	1,775

The total capital ratio for the fiscal year ended March 31, 2018 remained constant at 13.57%.
Shareholders' equity is of high quality, as the majority of capital is Tier 1 capital (common stock etc.).

### Breakdown of Deposit Balance (As of March 31, 2018)



- The funds necessary for the provision of loans are procured by the Bank through bonds and deposits.
- The Bank is strengthening stable fund raising through debentures, centered on publicly offered debentures as well as to bolster and expand the fund procurement platform, mainly individual and corporate deposits.



Capital Ratio and Tier 1 Ratio

Note: In accordance with Article 23, Paragraph 1 of the Shoko Chukin Bank Limited Act and notice of the Financial Services Agency, the Ministry of Finance and the Ministry of Economy, Trade and Industry based on the said act, the Bank is working to improve its capital ratio.