

Shift in Services

While continuing to be committed to the financial and core business support that we have cultivated over the years more deeply than ever, the Shoko Chukin Bank will shift to information services, human resource services, and advanced financial services to meet the management issues and needs of our customers.

Information services

The management issues facing SMEs are becoming increasingly complex and diverse, including soaring raw material prices, labor shortages, and carbon neutrality measures. The Shoko Chukin Bank shares management issues with customers and provide diagnostic services and tools that will serve as a starting point for providing a variety of services.

Diagnostic services

ESG diagnosis

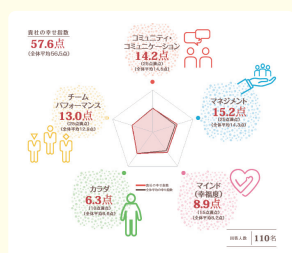
- This service evaluates the status of the customers' corporate ESG initiatives, and identifies areas that need to be strengthened.

DX and IT survey

- The DX and IT survey is a tool that provides a comprehensive understanding of the status of initiatives and issues of DX and IT.

Happiness design survey

- This service requests employees to fill out a questionnaire, to provide an easy-to-understand report on the relationship between the company and its employees under the theme of happiness.



FY2022 results

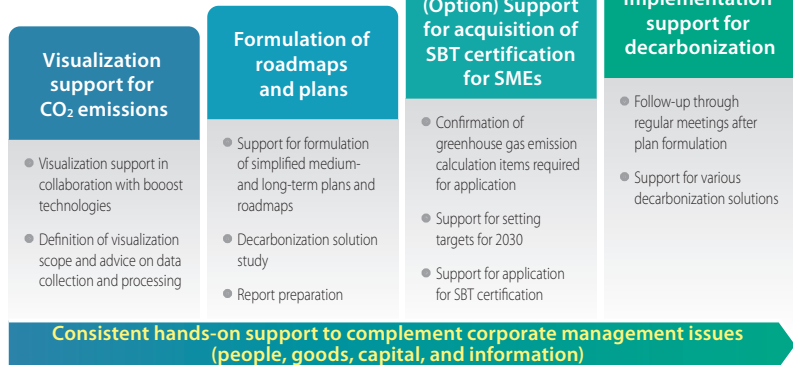
Number of diagnostic services
1,500 cases or more

*Total of ESG diagnosis, DX and IT survey, and happiness design survey

Consulting and core business support

Decarbonization management consulting services
This service provides support for the formulation of plans and other work for decarbonization, as well as hands-on support for the implementation of decarbonization measures.

Flow of decarbonization management consulting



Kahei Co., Ltd. (Osaka Prefecture)

Hands-on support through decarbonization management consulting services

Kahei Co., Ltd. is engaged primarily in the manufacture of synthetic leather for vehicles, sportswear, furniture, and other products. To further promote decarbonization management, the company planned to develop a decarbonization plan for 2030 and obtain SBT certification (international certification for reduction of greenhouse gas emissions) for SMEs.

Through its decarbonization management consulting services, the Shoko Chukin Bank supported the company in visualizing its CO₂ emissions, preparing data, and formulating a plan to achieve its reduction targets, while conducting on-site surveys and interviews with management, thereby closely supporting the company's acquisition of SBT certification.



Advanced financial services

We are strengthening our initiatives to provide advanced financial services, such as structured finance which achieves large-scale financing and appropriate risk control, and are delivering them to SMEs nationwide by leveraging our strengths, such as our nationwide branch network and cooperation with a wide range of regional financial institutions.

Structured finance

FY2022 results

Structured finance

69cases

Community Center Co., Ltd. (Tokyo)

Supporting MBO for business succession with an LBO loan

Community Center Co., Ltd. has managed approximately 30,000 apartments to date as an apartment management agency, and is aiming for further growth by taking on the challenge of new growth areas such as the cleaning business, and concierge businesses such as laundry agency.

The company's current top management plans to conduct an MBO involving the acquisition of shares from existing shareholders. The Shoko Chukin Bank supported the MBO with an LBO loan based on its judgment that the MBO would contribute to the business succession of the company and increase its corporate value going forward, after conducting a thorough business prospects evaluations through on-site visits and interviews with the management conducting the MBO.

LBO loan

The LBO loan is a financing scheme used in corporate acquisitions that focuses on the business potential and cash flow of the target company.

Investment operations

FY2022 results

Equity and
mezzanine financing

44cases

Arakawa Denko Co., Ltd. (Kochi Prefecture)

Support for restructuring with a view to future business succession



Arakawa Denko Co., Ltd. is engaged primarily in electrical construction and the construction and sale of photovoltaic power generation facilities as part of its efforts for decarbonization, and provides a wide range of services from residential to industrial use. The company planned a reorganization to secure stable shareholders and improve business efficiency with an eye to the future.

The Shoko Chukin Bank conducted an in-depth business prospects evaluation through interviews with management and other efforts to share the company's strengths and financial challenges. We also collaborated with experts to support the company in formulating a reorganization and business succession plan for the entire group. Together with the local main bank, we supported the company's capital restructuring using equity funds.

Human resource services

We are working on human resource services as a solution to the issues of securing highly specialized executive personnel who can strengthen governance, review business strategies, and reform operations, in addition to the shortage of management personnel due to the aging of the workforce.

Utilization of alliances

By strengthening our alliances with companies and other organizations that have human resource introduction functions, we are contributing to securing human resources with capabilities to solve management issues.

FY2022 results

Number of human resources
matched through collaboration with
business partners

31cases